

## HAVE YOU BEEN DELPHIED OR ARE YOU ABOUT TO BE?

Key tip-off word: CONSENSUS

The Delphi Technique was established by the private RAND corporation think-tank as a way to create the impression of group (public) input. It is commonly used to create a false "consensus".

Group manipulation is more often the rule than the exception.

The goal of the gathering will be presented to you as a problem to be solved or a policy to be established. You may or may not share the stated goal or their perception of the problem; however

CRITICISM OF THE AGENDA

will be quickly silenced.

Check list of the Delphi Technique

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**Attendees are told their input is important and might even be referred to as "stakeholders".**

Polls, surveys or questionnaires are generally presented. The questions are designed to support a pre-determined outcome. They rarely have a "none of the above" choice.

The group is generally divided into smaller groups and assigned a small aspect of the bigger issue. Participants in each group are not privy to the comments/concerns of the other groups.

Each 'break out group' will have a facilitator that will 'guide' their discussion.

Eventually the smaller groups will come together and share their 'findings'.

If you disagree with the 'premise' of the policy or choices being offered, you are likely to be marginalized or even insulted. This permits the planners to control any dissent to the pre-determined outcome